

Welcome To HIPL

# HINDUSTAN INFRATEL



*Go with the technology*

# About HIPL

- **HIPL is one of the reputed organizations of the industry, we are offering an exclusive range of Internet Broadband Service to our precious clients. These offered services are rendered using high quality components under the supervision of skilled personnel. Further, one can avail these services from us in various types at leading prices. Hindustan Infratel Pvt Ltd is a Class-1 Internet Broadband Service Provider across India. Incorporated by Ministry of Corporate affairs Under Company Act 1956. Regd. on 4th May 2013. CIN: U64204MH2013 PTC 242951 , Situated it's Regd./Head office at B-603, PANAMA PLANET, 6<sup>th</sup> Floor , Gokhale Road, Thane-west, City/District –Thane, Maharashtra-400602. The product and services of the Company are known in market by its Trade Mark/Brand Name EXTEL24. At present the Company has 27 Branches across India with excellent manpower and strong Business Associates. The Company aims to provide excellent Internet Broadband Services along with electronic devices and equipment with Modern Technology.**

# We Are Into....

**The Main Objects of the Businesses of this Company are**

- **Telecommunication Businesses- Internet Broadband Services,**
- **BPO Services(Domestic & International Call Centre both inbound & outbound).**
- **Accordingly we have collaborated with some Manufacturing Companies to do sale/resale /wholesale some products which are very essential for current Generation. These are as follows**

- **CCTV,**
- **Digital TV,**
- **Cable TV,**
- **DTH-TV,**
- **Set-top Box,**
- **Home Appliances,**
- **electronic devices,**
- **Contract & Supply etc.**

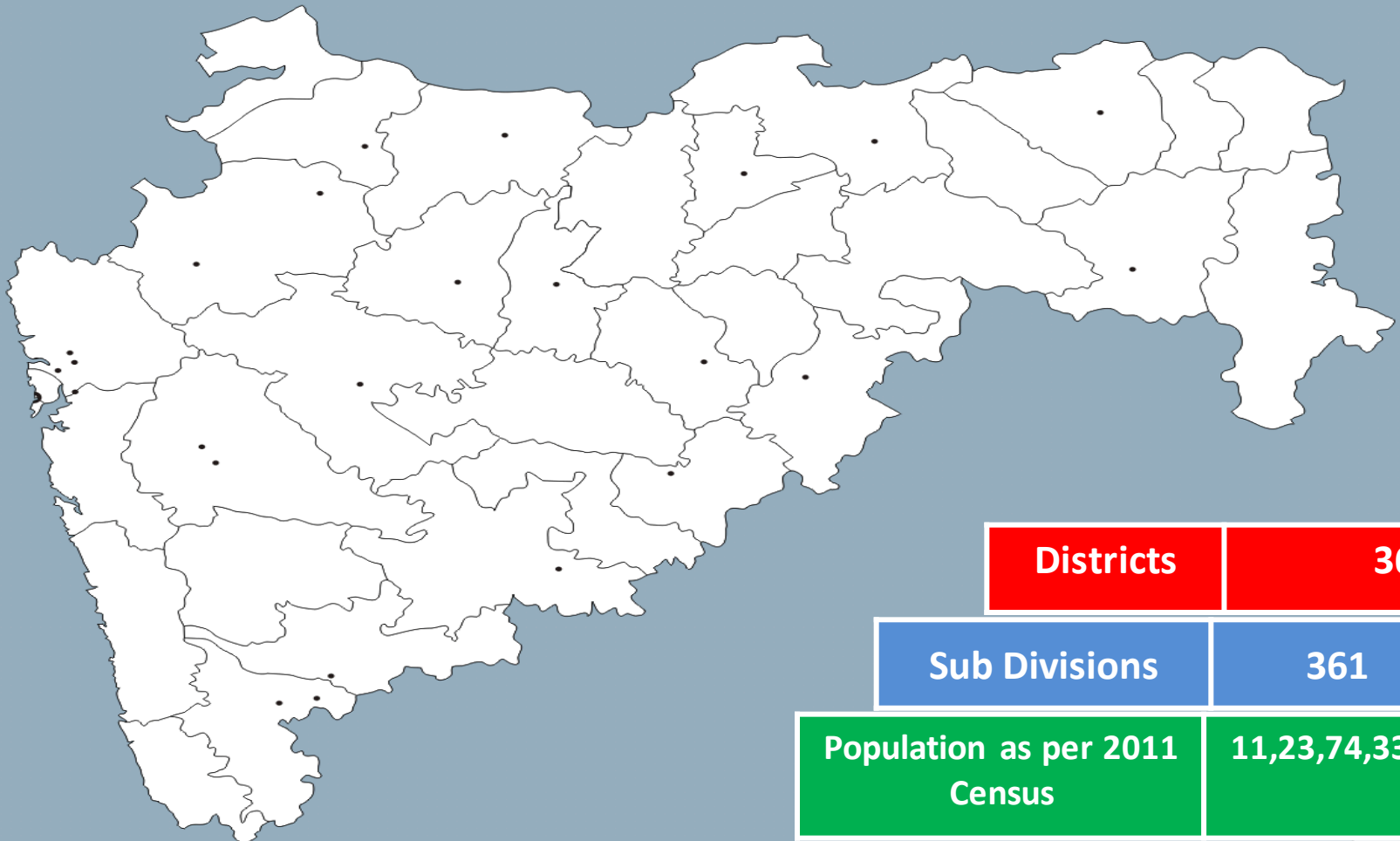


# MASTER FRANCHISEE

- 10 lakhs deposit
- 95% refundable
- Notice period 90 days
- Revenue share 30% out of Net Profit of company for 1 states
- Will get 5 % of Total Security Deposit as a service charge.

# MASTER FRANCHISEE

- Head of 1 States
- Maharashtra



# MASTER FRANCHISEE

Description	Count	Security Deposit (SD)		MF share of SD
District	36	—		—
Sub division	361	—		—
Population as per 2011 Census	11,23,74,333(11.23 Cr)	—		—
Franchise	5	35,00,000	35 Lacs	1,75,000(1.75 Lac)
Distributor	36	1,44,00,000	1.44 Cr	7,20,000(7.20 Lac)
Sub Distributor(1 for every 2 Taluka's)	180	3,60,00,000	3.60 Cr	18,00,000(18 Lac)
Total Security Deposit	—	5,39,00,000	5.39 Cr	26,95,000(26.95 Lac)
Customer 5% of total population	56,18,717 (56 Lac)	—		—



# MASTER FRANCHISEE

Customer 5% of total population of Maharashtra

56,18,717 (56 Lac)

## Average Customer % wise

	Average Customer %	Number of Customer
Sub Distributor	50%	28,09,358
Distributor	30%	16,85,615
Franchise	20%	11,23,743
<b>Total</b>	<b>100%</b>	<b>56,18,717 (56 Lac)</b>

## Monthly Average Billing of Customer

Average Bill	Sub Distributor		Distributor		Franchisee		Total
600	600*2809358	168,56,14,995(168 Cr)	600*1685615	101,13,68,997 (101 Cr)	600*1123743	67,42,45,998(67 Cr)	337,12,29,990(337 Cr)
500	500*2809358	140,46,79,163 (140 Cr)	500*1685615	84,28,07,498 (84 Cr)	500*1123743	56,18,71,665(56 Cr)	280,93,58,325 (280 Cr)
400	400*2809358	112,37,43,330 (112 Cr)	400*1685615	67,42,45,998 (67 Cr)	400*1123743	44,94,97,332(44 Cr)	224,74,86,660 (224 Cr)

# MASTER FRANCHISEE

**Took Rs.500 as a Average Billing of Customer**

Average Bill	Sub Distributor	Distributor	Franchisee	Total Revenue	In Crores
500	140,46,79,163 (140 Cr)	84,28,07,498 (84 Cr)	56,18,71,665(56 Cr)	280,93,58,325	280 Cr

**Took 1% of Revenue as a Office expenses ...**

Sub Distributor	Distributor	Franchisee	Total Office expenses
1,40,46,792 (1.40 Cr)	84,28,075 (84 Lac)	56,18,717 (56 Lac)	2,80,93,583 (2.80 Cr)

# MASTER FRANCHISEE

Revenue – Office Expenses = Net Profit

	Sub Distributor	Distributor	Franchisee	Total
Revenue	140,46,79,163 (140 Cr)	84,28,07,498 (84 Cr)	56,18,71,665(56 Cr)	280,93,58,325 (280 Cr)
Office expenses	1,40,46,792 (1.40 Cr)	84,28,075 (84 Lac)	56,18,717 (56 Lac)	2,80,93,583 (2.80 Cr)
Profit	139,06,32,371 (139 Cr)	83,43,79,423 (83 Cr)	55,62,52,948 (55 Cr)	278,12,64,743 (278 Cr)

Monthly Share Distribution of Profit with associate

Sub Distributor	Distributor		Franchisee		Total Expenses
Direct (25%)	Direct (25%)	Indirect (5% of Sub Distributor)	Direct (30%)	Indirect (5% of Distributor)	
34,76,58,093 (34 Cr)	–	–	–	–	83,43,79,423 (83 Cr)
–	20,85,94,856(20 Cr)	6,95,31,619(6 Cr)	–	–	
	27,81,26,474 (27 Cr)		16,68,75,885 (16 Cr)	4,17,18,971 (4 Cr)	
			20,85,94,856 (20 Cr)		

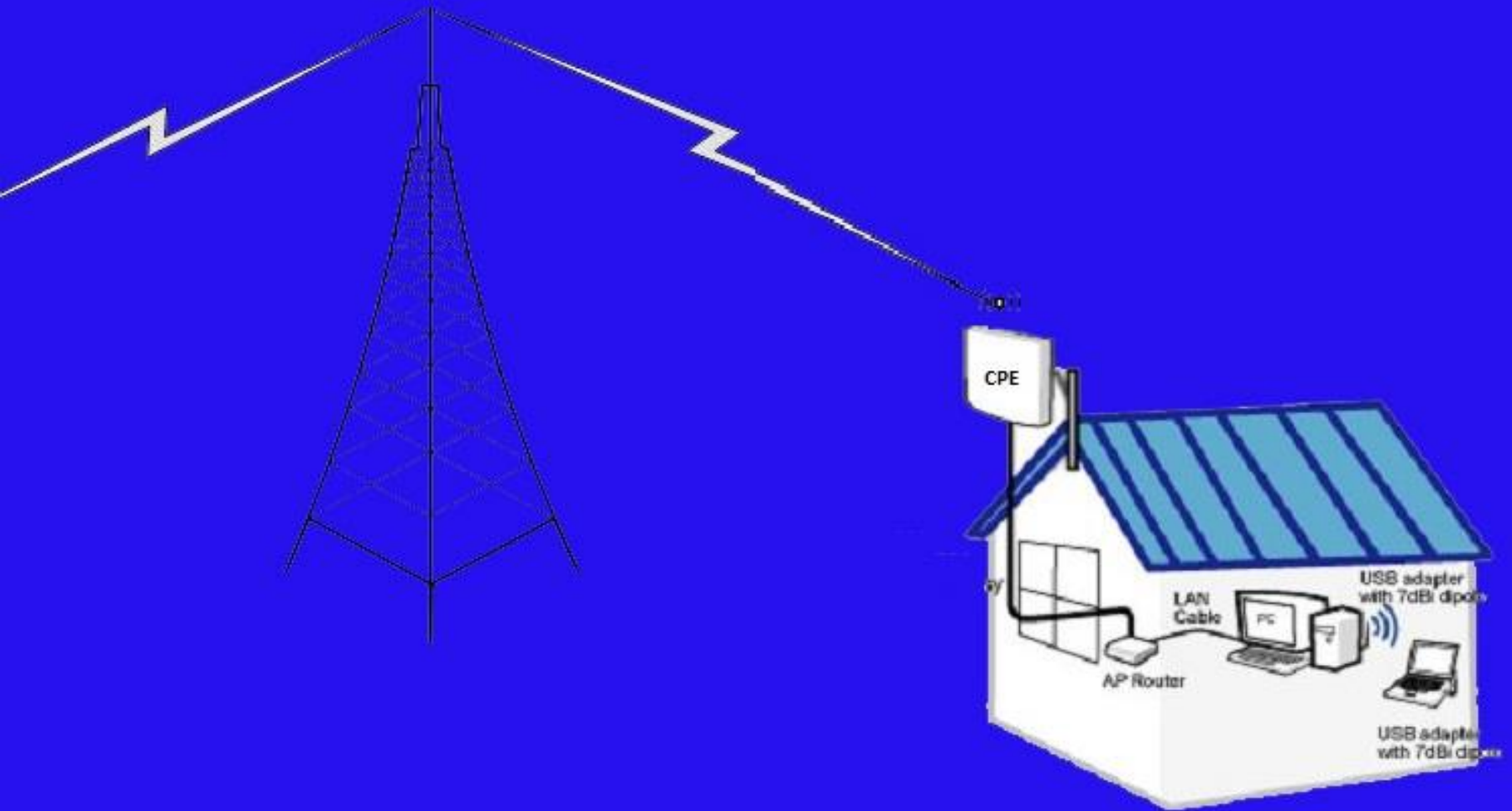
# MASTER FRANCHISEE

Remain Amount	Total Revenue - Total Expenses	(278,12,64,743 – 83,43,79,423)	194,68,85,320 (194 Cr)
H.O. Office expenses 2%	2 % of Remain Amount	–	3,89,37,706 (3.89 Cr)
Net Profit	Remain Amount- Off. Exps.	(194,68,85,320 – 3,89,37,706 )	190,79,47,613(190.79 Cr)

## Share Distribution of Net Profit

Master Franchisee (30%)	5 % of Total Security Deposit
57,23,84,284 (57.23 Cr)	26,95,000 (26.95 Lac)

# HIPL Gallery - @ Towers



# HIPL Gallery

**CMD**



**Wonderful @Team**



**With Directors**



**Thank You**