

**Welcome To HIPL**

# HINDUSTAN INFRATEL



9001:2015 Certified



*Go with the technology*

# About HIPL

- **HIPL is one of the reputed organizations of the industry, we are offering an exclusive range of Internet Broadband Service to our precious clients. These offered services are rendered using high quality components under the supervision of skilled personnel. Further, one can avail these services from us in various types at leading prices. Hindustan Infratel Pvt Ltd is a Class-1 Internet Broadband Service Provider across India. Incorporated by Ministry of Corporate affairs Under Company Act 1956. Regd. on 4th May 2013. CIN: U64204MH2013 PTC 242951 , Situated it's Regd./Head office at B-603, PANAMA PLANET, 6<sup>th</sup> Floor , Gokhale Road, Thane-west, City/District –Thane, Maharashtra-400602. The product and services of the Company are known in market by its Trade Mark/Brand Name EXTEL24. At present the Company has 27 Branches across India with excellent manpower and strong Business Associates. The Company aims to provide excellent Internet Broadband Services along with electronic devices and equipment with Modern Technology.**

# We Are Into....

**The Main Objects of the Businesses of this Company are**

- **Telecommunication Businesses- Internet Broadband Services,**
- **BPO Services(Domestic & International Call Centre both inbound & outbound).**
- **Accordingly we have collaborated with some Manufacturing Companies to do sale/resale /wholesale some products which are very essential for current Generation. These are as follows:**

- **CCTV,**
- **Digital TV,**
- **Cable TV,**
- **DTH-TV,**
- **Set-top Box,**
- **Home Appliances,**
- **Electronic devices,**
- **Contract & Supply etc.**



# Franchisee

- 7 Lakhs Deposit
- 95% Refundable
- Notice Period 90 Days
- Direct Business Sale 30% & 5 % From Indirect Business Sale from Distributors

# Franchisee Contd..

- Head of 7 Districts

We have Taken following 7 Districts for the purpose of Calculation Estimated Monthly Revenue

- Ahmadnagar
- Aurangabad
- Beed
- Buldana
- Jalna
- Jalgaon
- Parbhani

# Franchisee Contd..

## Estimated Monthly Revenue

Districts	Sub Divisions	Population as per 2011 Census
Ahmadnagar	14	45,43,159
Aurangabad	9	37,01,282
Beed	11	25,85,049
Buldana	13	25,86,258
Jalgaon	15	42,29,917
Jalna	8	19,59,046
Parbhani	9	18,36,086
<b>Total</b>	<b>79</b>	<b>5,95,96,202 (5.95 Cr)</b>



# Franchisee Contd..

- We Have 79 Sub Divisions.
- We Have 7 Districts.
- Total 86 Franchisee , Distributor & Sub Distributor

Dealership	Total
Sub Distributor	79
Distributor	6
Franchisee	1
<b>Total</b>	<b>86</b>

- Total Population as per Census 2011 of 7 Districts 5,95,96,202 (5.95 Cr)
- For purpose of Calculation Monthly Estimated Revenue we took 5 % of Total Population 29,79,810 (29.79 Lac) as our Customer

# Franchisee Contd..

5% of total population as our Customer

29,79,810 (29.79 Lac)

## Average Customer % wise

	Average Customer %	Number of Customer
Sub Distributor	60%	17,87,886
Distributor	30%	8,93,943
Franchise	10%	2,97,981
<b>Total</b>	<b>100%</b>	<b>29,79,810 (29.79 Lac)</b>

## Monthly Average Billing of Customer

Average Bill	Sub Distributor		Distributor		Franchise		Total
600	600*1787886	107,27,31,636(107.27 Cr)	600*893943	53,63,65,818 (53.63 Cr)	600*297981	17,87,88,606 (17.87 Cr)	178,78,86,060 (178.78 Cr)
500	500*1787886	89,39,43,030(89.39 Cr)	500*893943	44,69,71,515 (44.69 Cr)	500*297981	14,89,90,505 (14.89 Cr)	148,99,05,050 (148.99 Cr)
400	400*1787886	71,51,54,424 (71.51 Cr)	400*893943	35,75,77,212 (35.75 Cr)	400*297981	11,91,92,404 (11.91 Cr)	119,19,24,040 (119.19 Cr)

# Franchisee contd ..

**Took Rs.500 as a Average Billing of Customer**

Average Bill	Sub Distributor	Distributor	Franchisee	Total Revenue
500	89,39,43,030 (89.39 Cr)	44,69,71,515 (44.69 Cr)	14,89,90,505 (14.89 Cr)	148,99,05,050 (148.99 Cr)

**Took 1% of Revenue as a Office expenses Dealers**

Sub Distributor	Distributor	Franchisee	Total Office expenses
89,39,430 (89.39 Lac)	44,69,715 (44.69 Lac)	14,89,905 (14.89 Lac)	1,48,99,051 (1.48 Cr)

# Franchisee contd ..

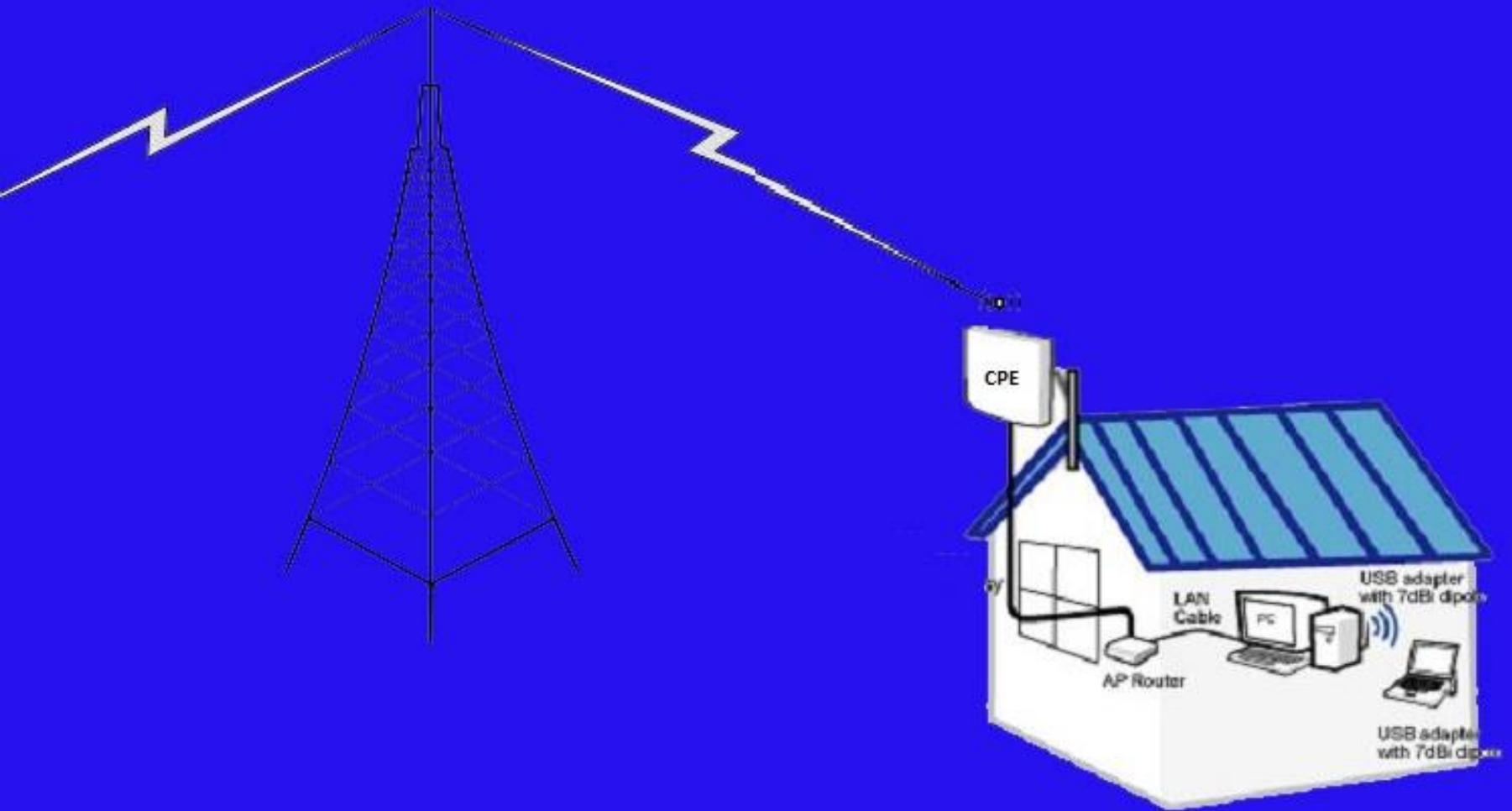
**Revenue – Office Expenses = Net Profit**

	Sub Distributor	Distributor	Franchisee	Total
Revenue	89,39,43,030 (89.39 Cr)	44,69,71,515 (44.69 Cr)	14,89,90,505 (14.89 Cr)	148,99,05,050 (148.99 Cr)
Office expenses	89,39,430 (89.39 Lac)	44,69,715 (44.69 Lac)	14,89,905 (14.89 Lac)	1,48,99,051 (1.48 Cr)
Net Profit	88,50,03,600 (88.50 Cr)	44,25,01,800 (44.25 Cr)	14,75,00,600 (14.75 Cr)	147,50,06,000 (147.50 Cr)

**Monthly Share Distribution of Net Profit with associate**

Sub Distributor	Distributor		Franchisee		Total
Direct (25%)	Direct (25%)	Indirect (5% of Sub Distributor)	Direct (30%)	Indirect (5% of Distributor)	
22,12,50,900 (22.12 Cr)	–	–	–	–	44,25,01,800 (44.25 Cr)
–	11,06,25,450 (11.06 Cr)	4,42,50,180 (4.42 Cr)	–	–	
	15,48,75,630 (15.48 Cr)		4,42,50,180 (4.42 Cr)	2,21,25,090 (2.21 Cr)	
			6,63,75,270 (6.63 Cr)		

# HIPL Wireless Technology



# HIPL Gallery

CMD



Wonderful @Team



With Directors



**Thank You**